# ENROLLED

COMMITTEE SUBSTITUTE

# <sup>for</sup> **H. B. 2608**

(BY DELEGATE(S) STAGGERS, MORGAN, SWARTZMILLER, R. PHILLIPS, DISERIO, ROMINE, AZINGER, BORDER, AND HOUSEHOLDER)

[Passed April 12, 2013; in effect ninety days from passage.]

AN ACT to amend and reenact §30-38-6, §30-38-7 and §30-38-9 of the Code of West Virginia, 1931, as amended; and to amend said code by adding thereto a new article, designated §30-38A-1, §30-38A-2, §30-38A-3, §30-38A-4, §30-38A-5, §30-38A-6, §30-38A-7. \$30-38A-8. \$30-38A-9. \$30-38A-10. \$30-38A-11. \$30-38A-12. §30-38A-13, §30-38A-14, §30-38A-15, §30-38A-16 and §30-38A-17. all relating to regulating appraisal management companies: requiring appraisal management companies to be registered with the West Virginia Real Estate Appraiser Licensing and Certification Board; adding a member representing appraisal management companies to the board; updating the duties, powers and rulemaking authority of the board; prohibiting any person or firm from performing or offering to perform appraisal management services without a registration issued by the board; defining certain terms; setting forth requirements for registration, including written applications, verifications and criminal background checks; providing exemptions from registration requirements; requiring surety bonds; setting forth duties of appraisal management

companies; authorizing certain fees; requiring appraisal management companies to designate a controlling person; establishing requirements and authorizing complaints for the removal of an appraiser from an appraiser panel; setting forth duties of appraisal management companies; defining what constitutes unprofessional conduct; setting forth prohibited acts; authorizing disciplinary action; providing for hearing and notice procedures; authorizing civil penalties; and authorizing the board to seek injunctive relief.

Be it enacted by the Legislature of West Virginia:

That §30-38-6, §30-38-7 and §30-38-9 of the Code of West Virginia, 1931, as amended, be amended and reenacted; that said code be amended by adding thereto a new article, designated §30-38A-1, §30-38A-2, §30-38A-3, §30-38A-4, §30-38A-5, §30-38A-6, §30-38A-7, §30-38A-8, §30-38A-9, §30-38A-10, §30-38A-11, §30-38A-12, §30-38A-13, §30-38A-14, §30-38A-15, §30-38A-16 and §30-38A-17, all to read as follows:

# ARTICLE 38. THE REAL ESTATE APPRAISER LICENSING AND CERTIFICATION ACT.

#### §30-38-6. Board created; appointments, qualifications, terms, oath, removal of members; quorum; meetings; disqualification from participation; compensation; records; employing staff.

(a) The West Virginia real estate appraiser licensing and
 certification board, which consists of nine members appointed by
 the governor with the advice and consent of the Senate, is
 continued.

- 5 (1) Each member shall be a resident of the state of West 6 Virginia, except the appraisal management company repre-7 sentative is not required to be a resident of West Virginia.
- 8 (2) Four members shall be certified real estate appraisers 9 having at least five years' experience in appraisal as a principal 10 line of work immediately preceding their appointment, and shall 11 remain certified real estate appraisers throughout their terms.
- (3) Two members shall have at least five years' experiencein real estate lending as employees of financial institutions.

(4) Two members may not be engaged in the practice of real
estate appraisal, real estate brokerage or sales or have any
financial interest in these practices.

(5) One member shall be a representative from an appraisal
management company registered under the provisions of article
thirty-eight-a of this chapter.

(6) No member of the board may concurrently be a memberof the West Virginia real estate commission.

(7) Not more than two appraiser members may be appointedfrom each congressional district.

(b) Members will be appointed for three-year terms, which
are staggered in accordance with the initial appointments under
prior enactment of this act.

(1) No member may serve for more than three consecutiveterms.

(2) Before entering upon the performance of his or her
duties, each member shall subscribe to the oath required by
section five, article four of the constitution of this state.

32 (3) The governor shall, within sixty days following the
33 occurrence of a vacancy on the board, fill the vacancy by
34 appointing a person who meets the requirements of this section
35 for the unexpired term.

36 (4) Any member may be removed by the governor in case of
37 incompetency, neglect of duty, gross immorality or malfeasance
38 in office.

39 (c) The board shall elect a chairman.

40 (d) A majority of the members of the board constitutes a 41 quorum.

42 (e) The board shall meet at least once in each calendar43 quarter on a date fixed by the board.

(1) The board may, upon its own motion, or shall upon the
written request of three members of the board, call additional
meetings of the board upon at least twenty-four hours' notice.

(2) No member may participate in a proceeding before the
board to which a corporation, partnership or unincorporated
association is a party, and of which he or she is or was at any
time in the preceding twelve months a director, officer, owner,
partner, employee, member or stockholder.

- 52 (3) A member may disqualify himself or herself from
  53 participation in a proceeding for any other cause the member
  54 considers sufficient.
- (f) The appointed members will receive compensation and
  expense reimbursement in accordance with the provisions of
  section eleven, article one of this chapter.

(g) The board may employ staff as necessary to perform the
functions of the board, to be paid out of the board fund created
by the provisions of this article. Persons employed by any real
estate agent, broker, appraiser or lender, or by any partnership,
corporation, association or group engaged in any real estate
business, may not be employed by the board.

#### §30-38-7. General powers and duties.

1 The board shall:

- 2 (a) Define by rule the type of educational experience,
  3 appraisal experience and equivalent experience that will meet the
  4 statutory requirements of this article;
- 5 (b) Establish examination specifications as prescribed herein6 and provide for appropriate examinations;
- 7 (c) Establish registration requirements and procedures for
  8 appraisal management companies under the provisions of article
  9 thirty-eight-a of this chapter;
- (d) Approve or disapprove applications for certification andlicensure;
- (e) Approve or disapprove applications for registration underthe provisions of article thirty-eight-a of this chapter;
- (f) Define by rule continuing education requirements for therenewal of certifications and licenses;

(g) Censure, suspend or revoke licenses and certification asprovided in this article;

(h) Suspend or revoke registrations under the provisions ofarticle thirty-eight-a of this chapter;

20 (i) Hold meetings, hearings and examinations;

(j) Establish procedures for submitting, approving anddisapproving applications;

- (k) Maintain an accurate registry of the names, addresses and
   contact information of all persons certified or issued a license to
   practice under this article;
- (1) Maintain an accurate registry of the names, addresses and
  contact information of all persons and firms registered under the
  provisions of article thirty-eight-a of this chapter;
- (m) Maintain accurate records on applicants and licensed orcertified real estate appraisers;
- (n) Maintain accurate records on applicants under the
   provisions of article thirty-eight-a of this chapter;
- (o) Issue to each licensed or certified real estate appraiser a
  pocket card with the appraiser's name and license or certification
  number. Pocket cards are the property of the State of West
  Virginia and, upon suspension or revocation of the license to
  practice pursuant to this article, will be returned immediately to
  the board;
- (p) Issue registration numbers to registrants under theprovisions of article thirty-eight-a of this chapter;

(q) Deposit all fees collected by the board to the credit of the
West Virginia appraiser licensing and certification board fund
established in the office of the State Treasurer. The board shall
disburse moneys from the account to pay the cost of board
operation. Disbursements from the account may not exceed the
moneys credited to it;

47 (r) Keep records and make reports as required by article one48 of this chapter; and

49 (s) Perform any other functions and duties necessary to carry

- 50 out the provisions of this article and article thirty-eight-a of this
- 51 chapter.

# §30-38-9. Rulemaking.

- 1 (a) The board may propose rules for legislative approval in 2 accordance with the provisions of article three, chapter twenty-3 nine-a of this code, to provide for:
- 4 (1) Licensure and certification requirements, including
  5 requirements for applications, examinations, reciprocity,
  6 temporary permits, apprentice permits and reinstatement;
- 7 (2) Registration requirements, including delinquent and
  8 expired registrations, for appraisal management companies under
  9 the provisions of article thirty-eight-a of this chapter;
- (3) Fees for licenses, renewals of licenses and other servicesprovided by the board;
- (4) A fee schedule for registrations of appraisal management
  companies under the provisions of article thirty-eight-a of this
  chapter;
- (5) Surety bond requirements for registrations of appraisal
  management companies under the provisions of article thirtyeight-a of this chapter;
- (6) Requirements and procedures for appraisal management
  companies to maintain records under the provisions of article
  thirty-eight-a of this chapter;
- (7) Experience, education and continuing educationrequirements and approval of courses; and
- (8) Any other purpose to carry out the requirements of thisarticle and article thirty-eight-a of this chapter.
- (b) The rule governing appraiser qualifications must include
  requirements which meet or exceed the education, experience
  and examination requirements issued or endorsed by the
  appraisal qualifications board of the appraisal foundation.

(c) Any rules in effect on the effective date of the reenactment of this section during the regular session of the legislature in 2013 will remain in effect until amended, modified, repealed or replaced, except that references to provisions of former enactments of this act are interpreted to mean provisions of this article.

# ARTICLE 38A. APPRAISAL MANAGEMENT COMPANIES REGISTRATION ACT.

#### §30-38A-1. Unlawful acts.

(a) Commencing July 1, 2014, it is unlawful for any person
 or firm to perform or offer to perform appraisal management
 services, or act as an appraisal management company within this
 state without a registration issued by the West Virginia Real
 Estate Appraiser Licensing and Certification Board under the

6 provisions of this article.

7 (b) Commencing July 1, 2014, it is unlawful for any person 8 or firm not registered under the provisions of this article to 9 advertise or use a title or description conveying the impression 10 that the person or firm is registered to perform appraisal 11 management services or registered to act as an appraisal 12 management company within this state.

#### §30-38A-2. Applicable law.

1 Appraisal management companies and appraisal 2 management services covered under the provisions of this article 3 are subject to the requirements set forth in this article and the 4 rules promulgated hereunder, and the provisions of article one 5 and article thirty-eight of this chapter.

#### §30-38A-3. Definitions.

1 As used in this article, the following words and terms have 2 the following meanings, unless the context clearly indicates 3 otherwise:

4 (a) "Applicant" means a person or firm making an 5 application for registration under the provisions of this article.

6 (b) "Appraisal" means an analysis, opinion or conclusion 7 prepared by a real estate appraiser relating to the nature, quality,

- 8 value or utility of specified interests in, or aspects of, identified
- 9 real estate or identified real property. An appraisal may be
- 10 classified by the nature of the assignment as a valuation
- 11 appraisal, an analysis assignment or a review assignment.
- (c) "Appraisal Management Company" means a person or
  firm that performs or provides appraisal management services,
  directly or indirectly, through the use of software products or
  online, or by any means of communication.
- (d) "Appraisal management services" means the business of
  managing the process of having an appraisal performed for
  compensation or pecuniary gain, including but not limited to any
- 19 of the following actions:
- 20 (1) Conducting business directly or indirectly by telephone,21 electronically, mail or in person;
- 22 (2) Providing related administrative and clerical duties;
- 23 (3) Recruiting, selecting or retaining appraisers;
- 24 (4) Verifying qualifications of appraisers;
- 25 (5) Establishing and administering an appraiser panel;
- 26 (6) Receiving appraisal orders from clients;
- (7) Contracting and negotiating fees with appraisers toperform appraisal services;
- (8) Receiving appraisals from the appraiser and submittingcompleted appraisals to clients;
- 31 (9) Tracking and determining the status of orders for32 appraisals;
- 10) Reviewing, verifying and conducting quality control ofa completed appraisal;
- 35 (11) Collecting fees from the clients; and
- 36 (12) Compensating appraisers for appraisal services37 rendered.

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(e) "Appraisal review" means the act of developing and
communicating an opinion about the quality of another
appraiser's work that was performed as part of an appraiser
assignment. The review does not include:

42 (1) An examination of an appraisal for grammatical,
43 typographical or other similar errors that do not make a
44 substantive valuation change; or

45 (2) A general examination for compliance including
46 regulatory and/or client requirements as specified in the
47 agreement process that do not communicate an opinion as to the
48 valuation conclusion.

49 (f) "Appraisal services" means the practice of developing an
50 opinion of the value of real estate in conformity with the
51 minimum USPAP standards.

(g) "Appraiser" means a person licensed or certified, under
the provisions of article thirty-eight of this chapter, to perform
an appraisal.

55 (h) "Appraiser panel" means a group of appraisers that 56 perform appraisals for an appraisal management company as 57 independent contractors.

(i) "Automated valuation model (AVM)" means a
mathematically based computer software program that produces
an estimate of market value based on market analysis of location,
market conditions, and real estate characteristics from
information that was previously and separately collected.

(j) "Board" means the West Virginia Real Estate Appraiser
Licensing and Certification Board established under the
provisions of article thirty-eight of this chapter.

(k) "Client" means a person or firm that contracts or enters
into an agreement with an appraisal management company for
the performance of an appraisal.

(1) "Controlling person" means a person authorized by anappraisal management company to contract or enter intoagreements with clients and independent appraisers for the

performance of appraisal services and who has the power tomanage the appraisal management company.

(m) "Firm" means a corporation, limited liability company,partnership, sole proprietorship or any other business entity.

(n) "Registrant" means a person or firm holding a
registration issued by the board under the provisions of this
article.

(o) "Registration" means a registration issued by the boardunder the provisions of this article.

81 (p) "State" means the State of West Virginia.

82 (q) "USPAP" means the Uniform Standards of Professional
83 Appraisal Practice.

#### §30-38A-4. Registration requirements.

(a) A person or firm performing or offering to perform
 appraisal management services or acting as an appraisal
 management company within this state shall be registered with
 the board by July 1, 2014.

5 (b) A firm applying for a registration may not be owned, 6 directly or indirectly, by any employee or consultant who is:

7 (1) A person who has had a license or certificate to act as an
8 appraiser refused, denied, canceled or revoked in this state or
9 any other jurisdiction, unless the license or certificate was
10 subsequently granted or reinstated; or

(2) A firm that employs a person who has had a license or
certificate to act as an appraiser refused, denied, canceled,
revoked or surrendered in this state or any other jurisdiction,
unless the license or certificate was subsequently granted or
reinstated.

(c) The board may issue a registration to perform appraisal
management services or act as an appraisal management
company to a person or firm that:

(1) Makes written application to the board as set out insection six of this article;

(2) Submits certifications as set out in section seven of thisarticle;

(3) Submits national and state criminal background checksas set out in section eight of this article;

(4) Posts a surety bond as set out in section nine of thisarticle;

(5) Pays the applicable fees as set out in section ten of thisarticle;

(6) Has a designated controlling person as set out in sectioneleven of this article; and

31 (7) Meets any other requirement set by the board.

32 (d) The registrations issued under the provisions of this33 article shall be renewed annually on July 1.

(e) Registrations not renewed in a timely manner are
delinquent. To reinstate a delinquent registration, the registrant
must pay a monthly penalty, as set by the board.

(f) A registration that has been delinquent for more than
three months shall be considered expired and a new application
for registration is required.

40 (g) The board shall issue a registration number to each 41 appraisal management company registered in this state.

42 (h) The board shall keep a list of appraisal management43 company registered in this state and publish the list on its44 website.

#### §30-38A-5. Exemptions.

1 This article does not apply to:

(a) A financial institution, including a department or unit
within an institution that is regulated by an agency of this state
or the United States government; or

5 (b) An appraisal management company that is a subsidiary 6 wholly owned and controlled by a financial institution regulated 7 by a federal financial institution regulatory agency.

## **§30-38A-6.** Written application requirements.

- 1 (a) The written application shall be submitted on a form 2 prescribed by the board and shall include:
- 3 (1) The name, the street and mailing address and the contact
  4 information, including telephone number and e-mail address, of
  5 the person or firm seeking registration;
- 6 (2) The name, the street and mailing address and the contact 7 information, including telephone number and e-mail address, of 8 each owner of more than ten percent of the firm seeking 9 registration;
- (3) The name, the street and mailing address and the contact
  information, including telephone number and e-mail address, of
  the controlling person of the firm seeking registration; and
- 13 (4) (A) If the applicant is a domestic firm, the designation ofan agent for service of process; or
- 15 (B) If the applicant is a foreign firm, documentation that the 16 foreign firm is authorized to do business in West Virginia and 17 that an agent for service of process has been designated and the 18 following has been submitted:
- (i) A copy of the filing with the Secretary of State's Officeappointing an agent for service of process; and
- 21 (ii) A certificate of authority issued by the Secretary of State.
- (b) The board shall maintain a list of all applicants forregistration that includes the information in the writtenapplication.

# §30-38A-7. Certification requirements.

- (a) The certification for registration shall be in writing, on a
   form prescribed by the board and signed by the applicant or
   controlling person. The certification shall include statements that
   the applicant:
- 5 (1) Has a process in place to verify that any person used as 6 an appraiser or added to the appraiser panel of the applicant is a 7 licensed or certified appraiser in good standing in West Virginia;

8 (2) Has set requirements to verify that appraisers are 9 geographically competent and can perform the appraisals 10 assigned;

(3) Has set procedures for an appraiser, licensed or certified
in this state or in any state with a minimum of the same
certification level for the property type as the appraiser who
performed the appraisal, to review the work of the appraisers
performing appraisals for the applicant to verify that the
appraisals are being conducted in accordance with the minimum
USPAP standards;

18 (4) Will require appraisals to be conducted independently 19 and free from inappropriate influence and coercion as required 20 by the appraisal independence standards established under Section 129E of the Truth in Lending Act and the rules and 21 22 regulations issued pursuant to the Act, including the requirement 23 that appraisers be compensated at a customary and reasonable 24 rate when the appraisal management company is providing services for a consumer credit transaction secured by the 25 26 principal dwelling of a consumer;

(5) Maintains a detailed record of each request for appraisal
it receives from a client and the appraiser that performs the
appraisal; and

30 (6) Has submitted any other information required by the31 board.

(b) The applicant, each owner who is an employee of or
consultant for the applicant and any controlling person shall
submit a written verification, on a form prescribed by the board,
that includes statements that:

36 (1) The written application and verification for registration37 contain no false or misleading statements;

38 (2) The applicant has complied with the requirements of this39 article;

40 (3) The applicant, each owner who is an employee of or
41 consultant for the applicant, and the controlling person of the
42 firm seeking registration has not pleaded guilty or nolo
43 contendere to or been convicted of a felony;

(4) Within the past ten years, the applicant, each owner who
is an employee of or consultant for the applicant, and the
controlling person of the firm seeking registration has not
pleaded guilty or nolo contendere to or been convicted of:

48 (A) A misdemeanor involving mortgage lending or real49 estate appraisals; or

50 (B) An offense involving breach of trust or fraudulent or 51 dishonest dealing;

52 (5) The applicant, each owner who is an employee of or 53 consultant for the applicant, and the controlling person of the 54 firm seeking registration are of good character and reputation 55 and that none of them has had a license or certificate to act as an 56 appraiser refused, denied, canceled, revoked or surrendered in 57 this state or any other jurisdiction, and the license or certification 58 was not subsequently granted or reinstated;

(6) The applicant, each owner who is an employee of or consultant for the applicant, and the controlling person of the firm seeking registration are not permanently or temporarily enjoined by a court of competent jurisdiction from engaging in or continuing any conduct or practice involving appraisals, appraisal management services or operating an appraisal management company;

66 (7) The applicant, each owner who is an employee of or 67 consultant for the applicant, and the controlling person of the 68 firm seeking registration are not the subject of an order of the 69 board or any other jurisdiction's agency that regulates appraisal 70 management companies that denied, suspended or revoked the 71 applicant's or firm's privilege to operate as an appraisal 72 management company;

(8) The applicant, each owner who is an employee of or
consultant for the applicant, and the controlling person of the
firm seeking registration have not acted as an appraisal
management company while not being properly registered by the
board; and

78 (9) Set forth any other requirements of the board.

#### §30-38A-8. Background check requirements.

1 (a) Upon application, the applicant, each owner who is an 2 employee of or consultant for the applicant, and the controlling 3 person of the firm seeking registration shall submit to a state and 4 national criminal history record check, as set forth in this 5 section.

6 (1) This requirement is found not to be against public policy.

7 (2) The criminal history record check shall be based on 8 fingerprints submitted to the West Virginia State Police or its 9 assigned agent for forwarding to the Federal Bureau of 10 Investigation.

(3) The applicant shall meet all requirements necessary to
accomplish the state and national criminal history record check,
including:

(A) Submitting fingerprints for the purposes set forth in thissubsection; and

(B) Authorizing the board, the West Virginia State Police
and the Federal Bureau of Investigation to use all records
submitted and produced for the purpose of screening the
applicant for a license.

20 (b) The results of the state and national criminal history 21 record check may not be released to or by a private entity except:

(1) To the individual who is the subject of the criminalhistory record check;

(2) With the written authorization of the individual who isthe subject of the criminal history record check; or

26 (3) Pursuant to a court order.

(c) The criminal history record check and related records are
not public records for the purposes of chapter twenty-nine-b of
this code.

30 (d) The applicant shall ensure that the criminal history
31 record check is completed as soon as possible after the date of
32 the original application for registration.

33 (e) The applicant shall pay the actual costs of the34 fingerprinting and criminal history record check.

### §30-38A-9. Surety bond requirements and claims.

- 1 (a) Each applicant shall post and maintain a surety bond with
- 2 the board. The aggregate liability of the surety bond may not
- 3 exceed the principal sum of the surety bond.
- 4 (b) The surety bond shall:
- 5 (1) Be established by the board through rules;
- 6 (2) Not exceed \$100,000;
- 7 (3) Be in the form prescribed by the board;

8 (4) Be issued by an surety company authorized to do 9 business in West Virginia; and

- 10 (5) Accrue to the state for the benefit of any claimant against 11 the registrant to secure the faithful performance of the 12 registrant's obligations.
- (c) The board may bring suit on behalf of the party having aclaim against the registrant.
- (d) Consumer claims shall be given priority in recoveringfrom the surety bond.
- (e) Claimants may make claim under the bond for up to oneyear after the applicant ceases doing business in West Virginia.
- (f) An appropriate deposit of cash or security may beaccepted by the board in lieu of the required bond, as determinedby the board through legislative rule.

### §30-38A-10. Fee requirements.

- 1 The fees assessed by the board, as established by legislative
- 2 rule, shall include the annual fee for appraisal management
- 3 companies to be included in the national registry maintained by
- 4 the Appraisal Subcommittee of the Federal Financial Institutions
- 5 Examination Council.

#### §30-38A-11. Controlling person requirements.

1 (a) An appraisal management company shall have a 2 designated controlling person who will ensure compliance with 3 this article and will be the main contact for all communication 4 between the board and the appraisal management company.

- 5 (b) The controlling person shall:
- 6 (1) Be of good character and reputation;

7 (2) Submit to national and state criminal background checks8 as set out in section eight of this article;

9 (3) Never have had a license or certificate to act as an appraiser refused, denied, canceled, revoked or surrendered in this state or any other jurisdiction and not subsequently granted or reinstated;

(4) Never have been a part of a firm that was permanently or
temporarily enjoined by a court of competent jurisdiction from
engaging in or continuing any conduct or practice involving
appraisals, appraisal management services or operating an
appraisal management company; and

(5) Never have been the subject of an order of the board or
any other jurisdiction's appraisal management company
regulatory agency that denied or revoked the applicant's or
firm's privilege to operate as an appraisal management company.

#### §30-38A-12. Requirements for removal from an appraiser panel.

(a) Except within sixty days from the date an appraiser is 1 first added to the appraiser panel of an appraisal management 2 company, an appraisal management company may only remove 3 an appraiser from an appraiser panel or refuse to assign 4 5 appraisals to an appraiser after providing the appraiser twenty days prior written notice stating the reasons for the removal or 6 refusal and providing an opportunity for the appraiser to be 7 8 heard.

9 (b) An appraiser who is removed from an appraiser panel or 10 refused appraisal assignments for an alleged act or omission that 11 would constitute grounds for disciplinary action under the

- 12 provisions of section twelve, article thirty-eight of this chapter,
- 13 a violation of the USPAP or a violation of state law or legislative
- 14 rule may file a complaint with the board for a review of the
- 15 appraisal management company's decision.
- (c) The board's review under this subsection is limited todetermining whether:
- (1) The appraisal management company has complied withsubsection (a) of this section; and
- (2) The appraiser has engaged in an act or omission that
  would constitute grounds for disciplinary action under the
  provisions of section twelve, article thirty-eight of this code, or
  has committed a violation of the USPAP or a violation of state
  law or legislative rule.
- (d) The board shall hold a hearing on the complaint within
  a reasonable time, not exceeding six months after the complaint
  was filed unless there are extenuating circumstances that are
  noted in the board's minutes.
- (e) If the board determines after the hearing that an appraisal
  management company acted improperly then the board shall
  order the appraisal management company to restore the appraiser
  to the appraiser panel or assign appraisals to the appraiser.
- (f) After the board's order, an appraisal managementcompany may not:
- 35 (1) Reduce the number of appraisals given to the appraiser;36 or
- 37 (2) Penalize the appraiser in any other manner.

# §30-38A-13. Duties of appraisal management companies.

- 1 (a) Each appraisal management company shall:
- 2 (1) Verify that an appraiser receiving work or being placed 3 on an appraiser panel is:
- 4 (A) Professionally and geographically competent;

5 (B) Competent to perform the appraisal service being 6 assigned to the appraiser;

7 (C) Licensed or certified under the provisions of article 8 thirty-eight of this chapter; and

9 (D) In good standing in this state;

(2) Designate a controlling person responsible for ensuring
compliance with this article, including filing with the board the
following:

- 13 (A) The name of the controlling person;
- 14 (B) The contact information for the controlling person;

15 (C) A verified acceptance of responsibility from the 16 controlling person; and

17 (D) An updated registration form identifying the current 18 controlling person submitted within ten business days, when 19 there is a change of the controlling person;

20 (3) Maintain complete detailed records of requests for21 appraisals from clients, including:

22 (A) The type of appraisal requested;

(B) The name and license or certification number of theappraiser to whom the appraisal was referred;

25 (C) The fees received from the client; and

26 (D) The fees paid to the appraiser or any third party for 27 services performed;

28 (4) Ensure that appraisal services are provided in an independent manner, free from inappropriate influence and 29 coercion, as required by appraisal independence standards 30 established under Section 129E of the Truth in Lending Act and 31 32 the rules and regulations issued pursuant to the Act, including the requirement that fee appraisers be compensated at a 33 customary and reasonable rate when the appraisal management 34 company is providing services for a consumer credit transaction 35 36 secured by the principal dwelling of a consumer;

(5) Except in cases of breach of contract or substandard
performance, pay an independent appraiser for the completion of
an appraisal within forty-five days after the appraiser provides
the completed appraisal to the appraisal management company,
unless otherwise agreed to by the parties;

42 (6) Disclose its registration number on all engagement43 documentation with appraisers;

- 44 (7) Disclose to its clients the fees paid:
- 45 (A) For appraisal management services; and

46 (B) To the appraiser for the completion of an appraisal47 assignment;

48 (8) Inform the board, when it has a reasonable basis to 49 believe, that an appraiser has:

- (A) Failed to comply with USPAP and the failure to complyis likely to significantly affect the opinion of value;
- 52 (B) Violated applicable laws or rules; or
- 53 (C) Engaged in unethical or unprofessional conduct;

(9) Keep all records, including, but not limited to, appraisals
ordered by the appraisal management company, for a minimum
of five years after an appraisal is completed or two years after
final disposition of a judicial proceeding related to the
assignment, whichever period expires later; and

(10) Maintain a registered agent for service of process and
provide the board with the same information for the agent that is
provided to the Secretary of State.

(b) The board may inspect the records of appraisalmanagement companies at any time without prior notice.

64 (c) A sole proprietor of an appraisal management company65 is considered the controlling person.

(d) If information on a disclosure becomes inaccurate for
any reason, then a revised or amended disclosure shall be
provided within five business days after the change. The revised

69 or amended disclosure shall be clearly marked as revised or

- 70 amended and contain sufficient information for the client to
- 71 identify the original disclosure referenced.
- 72 (e) The provisions of this section do not exempt a registrant
- 73 from any other reporting requirements contained in any federal
- 74 or state law.

#### §30-38A-14. Unprofessional conduct.

- An appraisal management company commits unprofessional
   conduct if it:
- 3 (1) Requires an appraiser to modify an aspect of an appraisal
  4 which modification is not related to substandard performance or
  5 noncompliance with the terms of a contract or agreement;
- 6 (2) Requires an appraiser to prepare an appraisal when the 7 appraiser believes, in his or her own professional judgment and 8 notifies the appraisal management company in a timely manner, 9 that the appraiser does not have the necessary expertise for the 10 specific geographic area or is otherwise not competent to 11 perform the appraisal;
- (3) Requires an appraiser to prepare an appraisal under a
  certain time frame that the appraiser believes, in his or her own
  professional judgment and notifies the appraisal management
  company in a timely manner, that the appraiser does not have the
  necessary time to meet all the necessary and relevant legal and
  professional obligations;
- (4) Prohibits or inhibits communication between an
  appraiser and any other person from whom the appraiser, in the
  appraiser's own professional judgment, believes information
  would be relevant;
- (5) Requests an appraiser to do anything that does notcomply with:
- 24 (A) The USPAP; or
- 25 (B) The requests of the client; or

(6) Makes any portion of the appraiser's fee or the appraisal
management company's fee contingent on a favorable outcome,
including:

29 (A) A loan closing; or

30 (B) An appraisal for a specific dollar amount.

#### §30-38A-15. Prohibited acts.

(a) An appraisal management company or any person acting
 for an appraisal management company as a controlling person,
 owner, director, officer, agent, employee or independent
 contractor may not:

5 (1) Improperly influence or attempt to improperly influence
6 the development, reporting, result or review of an appraisal
7 through:

8 (A) Intimidation, inducement, coercion, extortion, collusion,
9 bribery, compensation, blackmail, threat of exclusion from
10 future appraisal work or any other means that unduly influences
11 or pressures the appraiser;

(B) Withholding payment to an appraiser or compensating
the appraiser at less than the customary and reasonable rate for
appraisal services unless for breach of contract; or

15 (C) Expressly or impliedly promise future business,16 promotions or increased compensation to an appraiser;

17 (2) Knowingly employ a person to a position of 18 responsibility who has had a license or certificate to act as an 19 appraiser refused, denied, canceled, revoked or surrendered in 20 this state or any other jurisdiction, and not subsequently granted 21 or reinstated;

(3) Knowingly enter into a contract with a person for the
performance of appraisal services who has had a license or
certificate to act as an appraiser refused, denied, canceled,
revoked or surrendered in this state or any other jurisdiction, and
not subsequently granted or reinstated;

(4) Knowingly enter into a contract, agreement or otherbusiness relationship for the purpose of obtaining real estate

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appraisal services with a firm that employs or contracts with a person who has had a license or certificate to act as an appraiser refused, denied, canceled, revoked or surrendered in this state or any other jurisdiction, and not subsequently granted or reinstated:

(5) Knowingly fail to separate and disclose any fees charged
to a client by the appraisal management company for an
appraisal by an appraiser from fees charged to a client by the
appraisal management company for appraisal management
services;

39 (6) Prohibit an appraiser from stating, in a submitted
40 appraisal, the fee paid by the appraisal management company to
41 the appraiser for the appraisal;

42 (7) Request, allow or require an appraiser to collect any
43 portion of the fee, including the appraisal fee, charged by the
44 appraisal management company to the client;

45 (8) Require an appraiser to provide the registrant with the 46 appraiser's signature or seal in any form;

47 (9) Alter, amend or change an appraisal submitted by an 48 appraiser;

49 (10) Remove an appraiser's signature or seal from an 50 appraisal;

51 (11) Add information to or remove information from an 52 appraisal with the intent to change the conclusion of the 53 appraisal;

(12) Remove an appraiser from an appraiser panel without
twenty days prior written notice to the appraiser and an
opportunity for the appraiser to be heard;

57 (13) Enter into an agreement or contract for the performance
58 of appraisal services with an appraiser who is not in good
59 standing with the board;

60 (14) Request or require an appraiser to provide an estimated,
61 predetermined or desired valuation in an appraisal;

62 (15) Request or require an appraiser to provide estimated
63 values or comparable sales at any time prior to the appraiser
64 completing an appraisal;

65 (16) Condition a request for an appraisal or the payment of 66 an appraisal fee on:

67 (A) An opinion, conclusion or valuation reached; or

68 (B) A preliminary estimate or opinion requested from an69 appraiser;

(17) Provide to an appraiser an anticipated, estimated,
encouraged or desired value for an appraisal or a proposed or
targeted amount to be loaned or borrowed, except that a copy of
the sales contract for the purchase transaction may be provided;

(18) Require an appraiser to indemnify or hold harmless an
appraisal management company for any liability, damage, losses
or claims arising out of the services provided by the appraisal
management company;

(19) Have a direct or indirect interest, financial or otherwise,in the property or transaction involving the appraisal;

80 (20) Provide to an appraiser or a person related to the 81 appraiser stock or other financial or nonfinancial benefits;

82 (21) Obtain, use or pay for a second or subsequent appraisal83 or order an automated valuation model, unless:

(A) There is a reasonable basis to believe that the initial
appraisal was flawed and the basis is clearly and appropriately
noted in the file;

(B) The second or subsequent appraisal, or automated
valuation model is done under a bona fide prefunding or postfunding appraisal review or quality control process;

90 (C) The second appraisal is required by law; or

91 (D) The second or subsequent appraisal or automated92 valuation model is ordered by a client; or

93 (22) Commit an act or practice that impairs or attempts to94 impair an appraiser's independence, objectivity or impartiality.

(b) This section does not prohibit an appraisal managementcompany from requesting that an appraiser:

97 (1) Provide additional information about the basis for a98 valuation;

99 (2) Correct objective factual errors in an appraisal;

(3) Provide further detail, substantiation or explanation forthe appraiser's conclusion; or

(4) Consider additional appropriate property information,
including the consideration of additional comparable properties
to make or support an appraisal.

#### §30-38A-16. Disciplinary action.

1 The board may deny, revoke or refuse to issue or renew the 2 registration of an appraisal management company or may restrict 3 or limit the activities of an appraisal management company or of 4 a person or firm that owns an interest in or participates in the 5 business of an appraisal management company for the following 6 reasons:

7 (1) A person or firm acted as an appraisal management
8 company or performed appraisal management services without
9 being properly registered with the board;

(2) A person or firm did not perform the duties set out in thisarticle;

(3) A person or firm engaged in unprofessional conduct asset out in this article;

(4) A person or firm engaged in a prohibited act set out inthis article;

16 (5) The application for registration contained false or17 misleading information;

(6) A person or firm fraudulently or deceptively obtains orattempts to obtain a registration;

20 (7) A person or firm fraudulently or deceptively used a 21 registration;

(8) A person or firm violated the provisions of this article,this code, or the board's rules;

- (9) A person or firm was found guilty of a felony or pleadedguilty or nolo contendere to a felony;
- (10) Within the past ten years, a person or firm was found
  guilty of or pleaded guilty or nolo contendere to a misdemeanor
  involving:
- 29 (A) Mortgage lending;
- 30 (B) Appraisals;
- 31 (C) Breach of trust; or
- 32 (D) Fraudulent or dishonest dealing;

(11) A person or firm is permanently or temporarily enjoined
by a court of competent jurisdiction from engaging in or
continuing any conduct or practice involving appraisal
management services or operating an appraisal management
company;

(12) A person or firm is the subject of an order of the board
or any other jurisdiction's appraisal management company
regulatory agency that denied, revoked or restricted a person's
or firm's privilege to operate as an appraisal management
company;

- 43 (13) A person or firm failed to pay the applicable fees; or
- 44 (14) For any other finding by the board.

#### §30-38A-17. Notice and hearing procedures.

1 (a) The board, on its own motion or upon receipt of a written

- 2 complaint, may investigate an appraisal management company,
- 3 a person or firm associated with an appraisal management 4 company, and a person or firm performing appraisal 5 management services.

6 (b) If the board determines after the investigation there are 7 grounds for disciplinary action, the board may hold a hearing 8 after giving thirty days' prior notice.

9 (c) The board has the same powers set out in article thirty-10 eight of this chapter.

11 (d) After notice and a hearing, the board may:

(1) Deny, revoke or refuse to issue or renew the registration
of an appraisal management company or restrict or limit the
activities of an appraisal management company or of a person or
firm that owns an interest in or participates in the business of an
appraisal management company;

17 (2) Impose a fine not to exceed \$25,000 for each violation;18 or

(3) Take other disciplinary action as established by the boardby rule.

- 21 (e) The board may seek injunctive relief in the Kanawha
- 22 County Circuit Court to prevent a person or firm from violating
- 23 the provisions of this article or the rules promulgated hereunder.
- 24 The circuit court may grant a temporary or permanent injunction.

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That Joint Committee on Enrolled Bills hereby certifies that the foregoing bill is correctly enrolled.

Chairman, House Committee

Chairman, Senate Committee

Originating in the House.

In effect ninety days from passage.

Clerk of the House of Delegates

Clerk of the Senate

Speaker of the House of Delegates

President of the Senate

The within \_\_\_\_\_\_ this the \_\_\_\_\_

day of \_\_\_\_\_, 2013.

Governor